Berjaya Food Berhad

Registration Number: 200901032946 (876057-U)

Date: 10 February 2022

Subject: UNAUDITED QUARTERLY (Q2) FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2021

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2021

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

AND OTHER COMPREHENSIVE INCOME

	Current Quarter		Financial Period To Date			
	3 months	s ended	6 months			
	31/12/2021	31/12/2020	31/12/2021	31/12/2020		
	RM'000	RM'000	RM'000	RM'000		
REVENUE	272,754	174,097	460,473	354,819		
PROFIT FROM OPERATIONS	67,001	24,579	92,793	49,067		
Investment related income	87	54	161	102		
Investment related expenses	-	-	-	(163)		
Finance cost	(6,808)	(7,846)	(13,665)	(15,230)		
PROFIT BEFORE TAX	60,280	16,787	79,289	33,776		
TAXATION	(21,654)	(5,916)	(29,314)	(12,529)		
PROFIT AFTER TAX	38,626	10,871	49,975	21,247		
OTHER COMPREHENSIVE ITEMS: To be reclassified to profit or loss in subsequent periods: - Foreign currency translation - Foreign currency reserve transferred to profit or loss due to deemed disposal of a subsidiary company	2	1 -	(5)	(41) (63)		
TOTAL COMPREHENSIVE INCOME						
FOR THE PERIOD	38,628	10,872	49,970	21,143		
PROFIT ATTRIBUTABLE TO:						
- Equity holders of the parent	38,878	11,121	50,503	21,493		
- Non-controlling interests	(252)	(250)	(528)	(246)		
	38,626	10,871	49,975	21,247		
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:						
- Equity holders of the Company	38,881	11,112	50,500	21,393		
- Non-controlling interests	(253)	(240)	(530)	(250)		
	38,628	10,872	49,970	21,143		
EARNINGS PER SHARE (SEN)						
-Basic, for the period	10.78	3.14	14.07	6.07		
-Diluted, for the period	10.78	3.13	14.07	6.05		

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2021 CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS	As at 31/12/2021 RM'000	As at 30/06/2021 RM'000 (Audited)
Non-current assets		
Property, plant and equipment	270,044	269,017
Right-of-use assets	349,574	325,717
Deferred tax assets	3,278	3,182
Intangible assets	458,575	458,149
Receivables	20,149	22,445
	1,101,620	1,078,510
Current Assets		
Inventories	43,462	45,985
Trade and other receivables	27,670	22,650
Tax recoverable	525	2,760
Deposits with financial institutions	10,832	9,063
Cash and bank balances	21,231	18,684
	103,720	99,142
TOTAL ASSETS	1,205,340	1,177,652
EQUITY AND LIABILITIES		
Share capital	257,920	246,774
Reserves	209,889	170,184
	467,809	416,958
Treasury shares	(40,464)	(41,388)
•	427,345	375,570
Non-controlling interests	(1,560)	(1,030)
Equity funds	425,785	374,540
Share application money	<u> </u>	184
	425,785	374,724
Non-current liabilities		
Long term borrowings	106,419	116,312
Lease liabilities	305,649	278,266
Provisions	13,687	12,687
	425,755	407,265
Current Liabilities		
Payables and provisions	120,059	101,433
Short term borrowings	85,713	169,911
Taxation	13,991	287
Lease liabilities	63,464	64,737
Contract liabilities	70,573	59,295
	353,800	395,663
Total Liabilities	779,555	802,928
TOTAL EQUITY AND LIABILITIES	1,205,340	1,177,652
Design at assets man shore (see)	117.07	105 57
Basic net assets per share (sen)	117.97	105.56
Dilutive net assets per share (sen)	117.97	105.33

Note:

The net assets per share is calculated based on the following:

Basic: Equity funds less non-controlling interests divided by the number of outstanding shares in issue with voting rights.

Dilutive: Equity funds less non-controlling interests divided by the number of outstanding shares in issue with voting rights and the potential issue of new shares pursuant to the exercise of the Company's outstanding share options under ESS.

		Attributable to the equity holders of the parent								
			Non-dist	ributable		Distributable				
	Share capital RM'000	Employees' share plan reserve* RM'000	Consolidation reserve RM'000	Exchange reserve RM'000	Merger deficit RM'000	Retained earnings RM'000	Treasury shares RM'000	Total RM'000	Non- controlling interests RM'000	Total equity RM'000
At 1 July 2021	246,774	3,629	729	898	(55,087)	220,015	(41,388)	375,570	(1,030)	374,540
Total comprehensive income	-	-	-	(3)	-	50,503	-	50,500	(530)	49,970
Transactions with owners Reissued for ESS shares vested	-	(958)	-	-	-	34	924	-	-	-
ESS options exercised	10,767	(2,379)	-	-	-	-	-	8,388	-	8,388
ESS options/shares forfeited	12	(12)	-	-	-	-	-	-	-	-
Share-based payment under ESS	-	87	-	-	-	-	-	87	-	87
ESS expired	367	(367)	-	-	-	-	-	-	-	-
Interim dividends #	-	-	-	-	-	(7,200)	-	(7,200)	-	(7,200)
At 31 December 2021	257,920	_	729	895	(55,087)	263,352	(40,464)	427,345	(1,560)	425,785
At 1 July 2020	243,938	4,661	729	879	(55,087)	179,976	(42,145)	332,951	357	333,308
Total comprehensive income	-	-	-	(100)	-	21,493	-	21,393	(250)	21,143
Transactions with owners Adjustment in relation to deemed disposal of equity interest in subsidiary companies	-	-	-	-	-	-	-	-	(53)	(53)
Arising from acquisition of a subsidiary company	-	-	-	-	-	-	-	-	118	118
Reissued for ESS shares vested	-	(786)	-	-	-	29	757	-	-	-
ESS options exercised	355	(76)	-	-	-	-	-	279	-	279
ESS options/shares forfeited	22	(22)	-	-	-	-	-	-	-	-
Share-based payment under ESS	-	324	-	-	-	-	-	324	-	324
Interim dividends	-	-	-	-	-	(1,772)	-	(1,772)	-	(1,772)
At 31 December 2020	244,315	4,101	729	779	(55,087)	199,726	(41,388)	353,175	172	353,347

^{*} Employees' share plan reserve represents reserve relating to Employees' share scheme ("ESS")
Refer to Note A6.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2021 CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	6 months	s ended
	31/12/2021	31/12/2020
CASH FLOW FROM OPERATING ACTIVITIES	RM'000	RM'000
Receipts from operations	463,005	364,394
Payments to suppliers and operating expenses	(285,471)	(298,344)
Payment of taxes	(13,523)	(5,182)
Other receipts	1,344	-
Net cash generated from operating activities	165,355	60,868
CASH FLOW FROM INVESTING ACTIVITIES		
Proceeds from disposal of property, plant and equipment	120	75
Acquisition of property, plant and equipment	(18,102)	(1,346)
Acquisition of intangible assets	(1,912)	(991)
Acquisition of investment in subsidiary company	-	(170)
Interest received	161	102
Net cash used in investing activities	(19,733)	(2,330)
CASH FLOW FROM FINANCING ACTIVITIES		
Issuance of share capital	8,204	279
Dividends paid	(7,200)	(1,772)
Interest paid	(13,543)	(14,453)
Payment of principal portion of lease liabilities	(34,567)	(33,789)
Drawdown of bank borrowings	23,725	50,042
Repayment of bank borrowings	(116,885)	(50,658)
Payment of hire purchase	(1,039)	(576)
Net placement in bank as security pledged for borrowing	(36)	(362)
Net cash used in financing activities	(141,341)	(51,289)
NET CHANGE IN CASH AND CASH EQUIVALENTS	4,281	7,249
OPENING CASH AND CASH EQUIVALENTS	18,684	18,658
Effect of exchange rate changes	(1)	(59)
CLOSING CASH AND CASH EQUIVALENTS	22,964	25,848
Cash and cash equivalents carried forward comprise:	RM'000	RM'000
Deposits with financial institutions	10,832	8,911
Cash and bank balances	21,231	25,025
	32,063	33,936
Less: Deposits pledged with bank - restricted	(9,099)	(8,088)
	22,964	25,848

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2021 NOTES TO THE INTERIM FINANCIAL REPORT

A1 The condensed consolidated interim financial report is unaudited and has been prepared in accordance with MFRS 134, Interim Financial Reporting Standards in Malaysia and IAS 34, Interim Financial Reporting, requirements of the Companies Act 2016 and applicable disclosure provisions of the Listing Requirements of Bursa Malaysia Securities Berhad. The condensed consolidated interim financial report should be read in conjunction with the audited financial statements of the Group for the financial year ended 30 June 2021. These explanatory notes, attached to the condensed consolidated interim financial report, provide an explanation of the events and transactions that are significant to the understanding of the changes in the financial position and performance of the Group since the financial year ended 30 June 2021.

The accounting policies and methods of computations used in the preparation of the financial statements are consistent with those adopted in the audited financial statements for the year ended 30 June 2021 except the adoption of the new or revised standards, IC Interpretation and amendments to standards.

The Group has not early adopted new or revised standards and amendments to standards that have been issued but not yet effective for the accounting period beginning 1 July 2021.

The initial application of the MFRSs, Amendments to MFRSs and IC Interpretations, which will be applied prospectively or which requires extended disclosures, is not expected to have any significant financial impact to the financial statements of the Group upon their first adoption.

- A2 The Group's operations are affected by major festive seasons and school holidays as well as the Muslim fasting month. In Malaysia, the major school holiday is traditionally scheduled during the second quarter, while certain festive celebrations fall during the second and third quarters of the Group's financial year. These holidays and festive celebrations will normally have a positive impact to the Group's operations in the second and third quarters of the financial year.
- A3 There was no unusual item during the financial period under review:
- As at 31 December 2021, the issued ordinary share capital of the Company was RM257,920,251.

The movements during the financial period were as follows:-

	Number of ordinary shares	RM
<u>Issued share capital</u> As at 1 July 2021	383,686,907	246,774,008
ESS options exercised * ESS options forfeited	5,839,650	10,767,266 11,970
ESS expired		367,007
As at 31 December 2021	389,526,557	257,920,251

Note:

* Comprised RM8,388,388 cash subscription of share capital and RM2,378,878 from transfer of Employees' share plan reserves.

ESS

All ESS shares were vested on 17 November 2021. As at 31 December 2021, there were no unexercised ESS options as the ESS options had expired on 17 November 2021.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2021 NOTES TO THE INTERIM FINANCIAL REPORT

A5 There was no share buyback during the financial period ended 31 December 2021.

The number of treasury shares held in hand as at 31 December 2021 were as follows:

	Average price per share RM	Number of shares	Amount RM'000
Total treasury shares as at 1 July 2021 Nov 2021 Re-issued for ESS shares vested	1.48 1.48	27,910,800 (623,850)	41,388 (924)
Total treasury shares as at 31 December 2021	1.48	27,286,950	40,464

As at 31 December 2021, the number of outstanding shares in issue with voting rights (rounded to nearest thousand) was 362,240,000 (31 December 2020: 354,436,000) ordinary shares.

- A6 During the financial period ended 31 December 2021, the Company paid the following dividends:
 - i) Fourth interim dividend of 1.0 sen per share single-tier dividend amounting to about RM3.58 million in respect of the financial year ended 30 June 2021 on 23 September 2021.
 - ii) First interim dividend of 1.0 sen per share single-tier dividend amounting to about RM3.62 million in respect of the financial year ending 30 June 2022 on 30 December 2021.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2021 NOTES TO THE INTERIM FINANCIAL REPORT

A7 Segment information for the financial period ended 31 December 2021:-

	Group
REVENUE	RM'000
Malaysia	445,833
Other South-East Asian countries	14,640
Total revenue	460,473
	Group
RESULTS	RM'000
Malaysia	93,088
Other South-East Asian countries	892
	93,980
Unallocated corporate expenses	(1,187)
Profit from operations	92,793
Investment related income	
- Interest income	161
Finance cost	(13,665)
Profit before tax	79,289
Taxation	(29,314)
Profit for the period	49,975

- A8 There were no significant events since the end of this current quarter that have not been reflected in the financial statements for this current financial quarter under review.
- A9 There was no change in the composition of the Group for the current period including business combination, acquisition or disposal of subsidiaries and long term investments, restructuring and discontinuing operations except for the following:-
 - (a) Berjaya Food (International) Sdn Bhd ("BFI"), a wholly owned subsidiary of the Group, incorporated Berjaya Kelava Sdn Bhd ("BKL"). BFI subsribed for 51 ordinary shares representing 51% equity interest in BKL for RM51. The intended principal activities of BKL are to carry on the business of manufacturing and trading, producing vegan ice cream under the brand name of "Kelava".
- A10 There were no material changes in contingent liabilities or contingent assets since the last audited statement of financial position as at 30 June 2021.
- A11 There were no material changes in capital commitment since the last audited statement of financial position as at 30 June 2021, except for the purchase consideration of RM15.67 million as disclosed in Note B6(a).

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2021 ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

B1 The Group is primarily engaged in developing and operating the "Starbucks Coffee" brand in Malaysia and Brunei, developing and operating the "Kenny Rogers Roasters" ("KRR") chain in Malaysia as well as Jollibean and various brands in Singapore. Prior to the COVID-19 pandemic, the key factors that affect the performance of the Group's businesses include mainly the festive seasons, tourism, eating out culture, raw material costs, staff costs and consumer perception. Upon the onset of the COVID-19 pandemic since 18th March 2020 till todate, key factors such as tourism, eating out culture and certain raw material costs arising from supply chain and logistic issues are adversely impacted by the various restrictive measures implemented by the Malaysian Government to curb the COVID-19 pandemic.

The summary results of the Group are as follows:

		3 months ended			6 months	ended
	31/12/2021	31/12/2020	Variance	31/12/2021	31/12/2020	Variance
	RM'000	RM'000	%	RM'000	RM'000	%
Revenue	272,754	174,097	57	460,473	354,819	30_
Profit from operations	67,001	24,579	173	92,793	49,067	89
Profit before tax	60,280	16,787	259	79,289	33,776	135

Current quarter vs preceding year same quarter

The Group registered a revenue of RM272.75million and pre-tax profit of RM60.28 million in the current quarter ended 31 December 2021 as compared to a revenue of RM174.1 million and pre-tax profit of RM16.8 million reported in the previous year corresponding quarter.

With the resumption of interstate and overseas travel starting from 11 October 2021, together with the calendar year end festive sales and Christmas season, the Group recorded a significant increase in revenue. The higher revenue was mainly due to higher same-store-sales growth particularly from Starbucks cafe outlets. The Group's pre-tax profit jumped 259% to RM60.28 million against RM16.79 million in the previous year corresponding quarter. The significant increase was in tandem with the higher revenue recorded in the current quarter as well as improved performance from the KRR operations in Malaysia.

For the 6-month period

For the 6-month period ended 31 December 2021, the Group's revenue and pre-tax profit were RM460.47 million and RM79.29 million respectively as compared to a revenue and pre-tax profit of RM354.82 million and RM33.78 million respectively in the previous year corresponding period.

The higher revenue and higher pre-tax profit were mainly due to the abovementioned reasons.

B2 Review of results of current quarter vs preceding quater

		3 months ended		
	31/12/2021	30/9/2021	Variance	
	RM'000	RM'000	%	
Revenue	272,754	187,719	45	
Profit from operations	67,001	25,792	160	
Profit before tax	60,280	19,009	217	

The Group reported a revenue of RM272.75 million and pre-tax profit of RM60.28 million in the current quarter as compared to a revenue of RM187.72 million and pre-tax profit of RM19.01 million reported in the preceding quarter.

The higher revenue in the current quarter under review was mainly due to the abovementioned reasons as stated in Note B1.

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В3 Future prospects

With the further easing of restrictions and the resumption of interstate and overseas travel, the directors expect the overall operating results of the Group to improve gradually for the remaining quarters of the financial year ending 30 June 2022.

- **B**4 There is no profit forecast or profit guarantee for the financial period ended 31 December 2021.
- B5 The taxation charge for the current quarter and financial period ended 31 December 2021 are detailed as follows:

	For the	Financial
	current quarter	period to date
	RM'000	RM'000
Group:-		
Based on the results for the period:-		
Current period provision		
- Malaysian taxation	21,386	28,984
- Foreign taxation	172	234
Deferred tax	96	96
	21,654	29,314

The disproportionate tax charge of the Group for the current quarter ended 31 December 2021 was mainly due to certain expenses or losses being disallowed for tax purposes, as well as non-availability of Group tax relief in respect of losses incurred by certain subsidiary companies.

- B6 There were no corporate proposals announced but not completed except for the following:
 - Berjaya Starbucks Coffee Company Sdn Bhd, a wholly owned subsidiary of the Group, had on 22 December 2021 entered into two separate Sale and Purchase Agreements with Berjaya Times Square Sdn Bhd, a wholly owned subsidiary of Berjaya Assets Berhad for the proposed acquisition of two freehold commercial units located at Level 10, Berjaya Times Square for a cash consideration of RM15.67 million.
- В7

The Group's bank borrowings and debt securities as at 31 December 2021.	
	As at
	31/12/2021
	RM'000
Short term borrowings	
<u>Secured</u>	
Denominated in Ringgit Malaysia	85,713
Long term borrowings	
<u>Secured</u>	
Denominated in Ringgit Malaysia	106,419
Total borrowings	192,132

B8 There were no material litigations for the current quarter.

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2021 ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

B9 The Board has declared a second interim dividend of 1.0 sen single-tier dividend per share (previous year corresponding quarter ended 31 December 2020: second interim dividend of 0.50 sen single-tier dividend per share) in respect of financial year ending 30 June 2022 to be payable on 30 March 2022. The entitlement date has been fixed on 15 March 2022. The total dividend declared for the financial period ended 31 December 2021 amounted to 2.0 sen single-tier dividend per share (previous corresponding financial period ended 31 December 2020: 1.0 sen single-tier dividend per share).

A Depositor shall qualify for the entitlement only in respect of:

- (a) Shares transferred to the Depositor's Securities Account before 4.30 p.m. on 15 March 2022 in respect of ordinary transfers.
- (b) Shares bought on the Bursa Securities on a cum entitlement basis according to the rules of Bursa Securities.

B10 Profit before tax is stated after charging/(crediting):

	For the	Financial
CL	ırrent quarter	period to date
	RM'000	RM'000
Interest income	(87)	(161)
Loss on disposal of property, plant and equipment	75	52
Write down of property, plant and equipment	3,037	3,253
Depreciation of property, plant and equipment	11,064	22,178
Depreciation of right-of-use assets	17,550	36,170
Amortisation of intangible assets	577	1,164
Foreign exchange (gain)/loss, net	(320)	26

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2021 ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

B11 The basic and diluted earnings per share are calculated as follows:

	Group (3-month period)				
	31/12/2021	31/12/2020	31/12/2021	31/12/2020	
	RM	RM'000		Sen	
Net profit for the quarter (RM'000)	38,878	11,121			
Weighted average number of ordinary shares in issue ('000)	360,762	354,035			
Basic earnings per share (Sen)			10.78	3.14	
Net profit for the quarter (RM'000)	38,878	11,121			
Number of shares used in the calculation of basic earnings per share ('000) Number of shares to be issued pursuant to	360,762	354,035			
ESS options - 1st offer ('000)	_	604			
ESS options - 2nd offer ('000)	_	46			
ESS options - 3rd offer ('000)	-	16			
Number of shares assuming					
ESS shares are vested - 1st offer ('000)	-	575			
ESS shares are vested - 2nd offer ('000)	-	46			
ESS shares are vested - 3rd offer ('000)	-	20			
	360,762	355,342			
Diluted earnings per share (Sen)			10.78	3.13	

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2021 ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR

	Group (6-month period)				
	31/12/2021	31/12/2020	31/12/2021	31/12/2020	
	RM	RM'000		Sen	
Net profit for the period (RM'000)	50,503	21,493			
Weighted average number of ordinary shares in issue ('000)	358,834	353,877			
Basic earnings per share (Sen)			14.07	6.07	
Net profit for the period (RM'000)	50,503	21,493			
Number of shares used in the calculation of basic earnings per share ('000)	358,834	353,877			
Number of shares to be issued pursuant to					
ESS options - 1st offer ('000)	-	604			
ESS options - 2nd offer ('000)	-	46			
ESS options - 3rd offer ('000)	-	16			
Number of shares assuming					
ESS shares are vested - 1st offer ('000)	-	575			
ESS shares are vested - 2nd offer ('000)	-	46			
ESS shares are vested - 3rd offer ('000)	-	20			
	358,834	355,184			
Diluted earnings per share (Sen)			14.07	6.05	

c.c. Securities Commission